## Market/Dean

## Make your marketing as <u>smart</u> as you are.

A good idea isn't enough. If you don't stand out, you're forgotten. Smart marketing doesn't just get you noticed. It makes you impossible to ignore.

### Become unforgettable.

Marketing isn't clickbait and buzzwords. It's cutting through the clutter to connect with the people who matter to your mission and your bottom line. When done well, a marketing investment should pay for itself 5x over.

Doing it right starts with a clear identity and a plan, but it doesn't stop there. It requires focus, insight, and alignment to become (and stay) effective.

Whether you have marketing in place now or want to start something new, these are the keys to doing it well:

- ✓ Be intentional. Know your audience, set specific goals, and track results.
- ✓ Be clear. Translate expertise into information people actually understand.
- ✓ Be consistent. Own your brand and show up the same way, every time.
- Be real. Speak the truth and offer authenticity, not empty hype.
- ✓ Be useful. Inform. Inspire. Add value. Everything else is noise.

## Your reputation is capital.

Marketing may seem simple—tell the right story, to the right person, at the right time—but it's not easy. That's where we come in. At Market/Dean, we craft brands, plans, and communications that turn ideas into outcomes.

### **Market Authority**

A strong voice makes you the go-to expert. Shaping conversations and setting the standard in your space.

### **Pipeline Power**

Purposeful marketing attracts highquality leads, shortens sales cycles, and makes conversions easier.

#### **Credible Connection**

When your story resonates, decisionmakers take action. They will lean in, invest, and advocate for what you do.

### **Strategic Intelligence**

Data and audience insights help you make better decisions, refine offerings, and invest in what works.

By immersing ourselves to drive smart changes, we set marketing on the right path—because we can, it's possible, and anything less feels like failure.

Moving mountains is what we're built for. (And, sometimes, that's what it takes.)



Our clients operate where the future of tech and government intersect—and where traditional approaches too often fall short.

From defense disruptors to new industry pioneers, these people aren't just in it for the bottom line. They are driven to make the world safer, smarter, and better for all.

And they trust us to bring beauty and purpose to that mission.

### **Industries We Serve**

Space & Aviation
Defense & National Security
Cyber & Applied Al
Energy & Electronics
Engineering & Manufacturing
Government & Public Sector
Robotics & Automation
Technology & Innovation

# Market/Dean

## Big firm skill. Small business care. And a passion for the provocative.

We're marketers, to be sure. Damn good ones. But what truly sets us apart is our ability to go beyond the obvious. The professionals at Market/Dean are all educators, co-creators, and recovering perfectionists who push limits to help clients achieve what they can't alone.



### **Analytics + Operations**

**Campaign Automation Digital Listening Performance Optimization Operational Integration** 



### **Branding + Creative**

**Identity Development Graphic Design Messaging Architecture Targeted Advertising** 



### **Digital + Media**

Social Media **Video Development Website Development** 



**Email Outreach** 



**Fearless Creativity** Creative isn't just what we do.

It's how we solve. We come at

problems from new angles and

swap "can't" for "how" to bring

clarity to chaos and help clients move mission mountains.

**Elevated Delivery** We're recovering perfectionists with a bias for action. Fast, but

never sloppy. Sharp, but never

brittle. Our standards are high,

and we help clients meet them

### **Dynamic Partnership**

Our team knows this space. What it demands. Why it matters. We embed to challenge when it counts, flex when it helps, and show up like it's our name on the line because it is.



### **Outreach + Experiences**

**Content Development Event Management Print Collateral Public Relations** 



### Strategy + Consulting

**Change Management Integrated Campaigns Internal Communications** Strategic Communications

From shaping markets to advancing missions, get exactly what you need. tailored to your goals.

## **About Market/Dean**

Market/Dean is a boutique creative agency built for defense missions. We bring performance marketing and high caliber design to the organizations that protect America. With experts who know the industry, get the nuances, and respect the stakes, we make critical work easier to understand and impossible to ignore.